



2020 Greater Piedmont REALTORS® Individual Honor Society “Cheat Sheet”

Here is a summary of Greater Piedmont events/activities in 2020, and how they correlate to the Honor Society categories. So, if you participated/contributed to these, please include on your Honor Society application.

Applications are due by February 10, 2021!

You must earn a minimum of 90 points and meet the minimum required points in at least 3 of the 6 categories to qualify. In addition, for Production – You must do a minimum of \$2.5M or 10 sales transactions (no rentals) to earn the 20 points required to qualify.

Section 1 – Educational Activities (reference application for applicable points)

You earn points for ALL educational classes or meetings that you attend.

Examples include, but are not limited to

- Learn at lunches
- Bright MLS training
- Training at your local office/sales meetings
- GPR classroom training
- Online/virtual training
- Certification training
- Training to renew your license (in class, online, books)
- Professional Standards training

Section 2 – Greater Piedmont Involvement

Here is a list of events/activities held thru GPR this year. Please find them on the application form and update with the points, as applicable.

- Awards Banquet – Held 3-6 @ Fauq Springs CC – 6 pts
- Golf Tourney – Held 9-14 @ Evergreen – if you were a golfer, or volunteer, or sponsor in anyway– 6 pts for each
- GPR Legislative Events – GPR Day on the Hill (2/6) – 6pts
- Virtual Annual Meeting – Held 9-16 – 10 pts
- Installation Breakfast – Held 12-11 @ Fauquier Springs – 6 pts

- Affiliate Trade Show – Held 2-17 @ Highland – 6 pts
- Community Services Events – Does not include the Golf Tournament - covered above; Boys & Girls Club 2-17; Nursing Home Donations
- Door Prize Sponsors - any door prizes that you **DONATED** for RPAC Silent Auctions; Annual Meeting; Installation; Golf Tournament – 6 pts for each one
- GPR Regional Activities – members of the regional committee, or attendance at Shareholder meetings, assignments to Regional Ethics Cases - 6 pts each

Section 3 – Service/Civic Activity

You earn points for your volunteer work and contributions

Section 4 – GPR Board Activity

- RPAC contributions – if you contributed to RPAC in 2020 you receive points, based on your contribution amount
- Committee or board involvement receives points

Section 5 – State & National Activity

- VAR Legislative Conf – 10 pts
- VLA – current member or graduate of VLA - 10 pts
- VAR State Convention held virtually – 20 pts
- NAR Convention held virtually – 20 pts
- NAR Mid Year Convention held virtually - 20 pts

Section 6 – Societies, Designations, etc.

- VAR Honor Society – you receive 10 pts for each year you have been in VAR honor society (for past 5 yrs)
- GPR Honor Society – you receive 5 pts for each year you have been in GPR honor society (for past 5 yrs)
- NAR Approved Designations/Certifications that you CURRENTLY hold – 10 pts each